

AssetW**ORKS**

# HARNESS THE POWER OF DATA RIVERS

## INTRODUCTION

Fleet managers are facing a growing challenge. The amount of data collected from their fleets is increasing due to the introduction of alternative fueled vehicles. This data is essential for making informed decisions regarding the sustainability of the fleet and the asset lifecycle. There is an increasing need for Fleet Managers to effectively manage multiple data points. This whitepaper will discuss how fleet management software can help fleet managers in the private sector harness their data and use it to improve their sustainability program and asset lifecycle. It also explores the challenges of collecting and using this data and suggests strategies for dealing with them. Finally, this paper outlines the potential long-term benefits of effective fleet data management, such as increased customer satisfaction and improved safety.

### Understanding Data Rivers

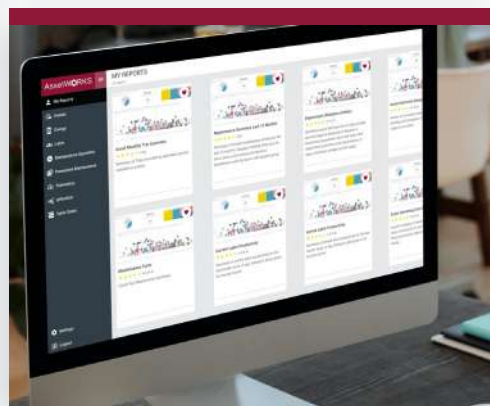
Every fleet manager knows that managing a fleet of vehicles is no easy task. You keep track of vehicle maintenance, fuel usage, driver performance, and more. As fleet technology advances, fleet managers and their teams are responsible for more data than ever before. Fortunately, data rivers can help.

The term “data lake” is starting to appear in fleet discussions. A data lake represents a repository of raw or lightly processed data. The metaphor of a lake has been mostly accepted by professionals across industries, but, in recent years, has been set aside for a more apt term: data rivers. While the water within a lake may be still, the water in a river is constantly flowing. Fleet managers could start seeing their data as a dynamic force, like the moving waters of a river.

Harnessing the power of data rivers may allow fleet managers to access and analyse data from their entire fleet in real-time. With data rivers, you can quickly pinpoint trends that can help you make better decisions about your fleet. For example, you can track driver performance and fuel efficiency, identify breakdowns and maintenance issues, and monitor other key performance indicators.

Data rivers also allow you to identify areas of improvement quickly and easily. You can use the data to develop strategies for better fleet management, such as reducing costs, improving safety, and increasing efficiency.

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## WHY HARNESS YOUR DATA RIVERS

Having the right data can help you make the best decisions and optimise your fleet operations. Harnessing your fleet data can have a positive impact on your business and help you to better manage your fleet.

First, harnessing your fleet data can help you identify patterns in your fleet operations. By understanding how your fleet is being used, you can make data-driven decisions about how to allocate resources and improve efficiency. For example, you might be able to identify areas where fuel costs are higher than they need to be and adjust to reduce them. You can also identify any areas where maintenance costs are higher than they need to be and adjust your maintenance schedule accordingly.

Second, harnessing your fleet data can help you reduce costs. By understanding where your fleet is going, what routes it takes, and how much fuel it uses, you can identify opportunities to save money. For example, you may be able to identify routes that are more efficient and reduce fuel costs, or you may be able to identify maintenance issues before they become major problems and reduce repair costs.

Finally, harnessing your fleet data can help you improve customer service. By understanding the performance of your fleet and its drivers, you can identify areas where customer service can be improved. For example, you may be able to identify routes that will reduce delivery times, or you may be able to identify drivers that are providing exceptional service and reward them accordingly.

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# HOW TO HARNESS YOUR DATA RIVERS

## Data Collection

The first step in harnessing fleet data is collecting it. This can be done through a variety of methods, including fleet management software, telematics, GPS tracking, fuel and EV charge management, and vehicle sensors. Telematics software can be used to track vehicle performance, such as speed, fuel efficiency, and maintenance schedules. GPS tracking can be used to monitor the location of vehicles and provide insight into routes, travel times, and fuel usage. Fuel and EV charge management often represent the largest expenses for fleets, so using an integrated software solution to track and maintain oversight of all energy usage is paramount. Vehicle sensors can be used to measure engine performance, as well as detect vehicle faults and alert the fleet manager. Bringing all that data into one system to look at the fleet holistically is the critical starting point.

## Data Analysis

Once the data has been collected, it needs to be analysed to gain meaningful insights that can be used to improve the fleet's sustainability program and asset lifecycle. This can be done using fleet management software. Fleet software can be used to track vehicle performance, identify maintenance issues, and monitor fuel usage.

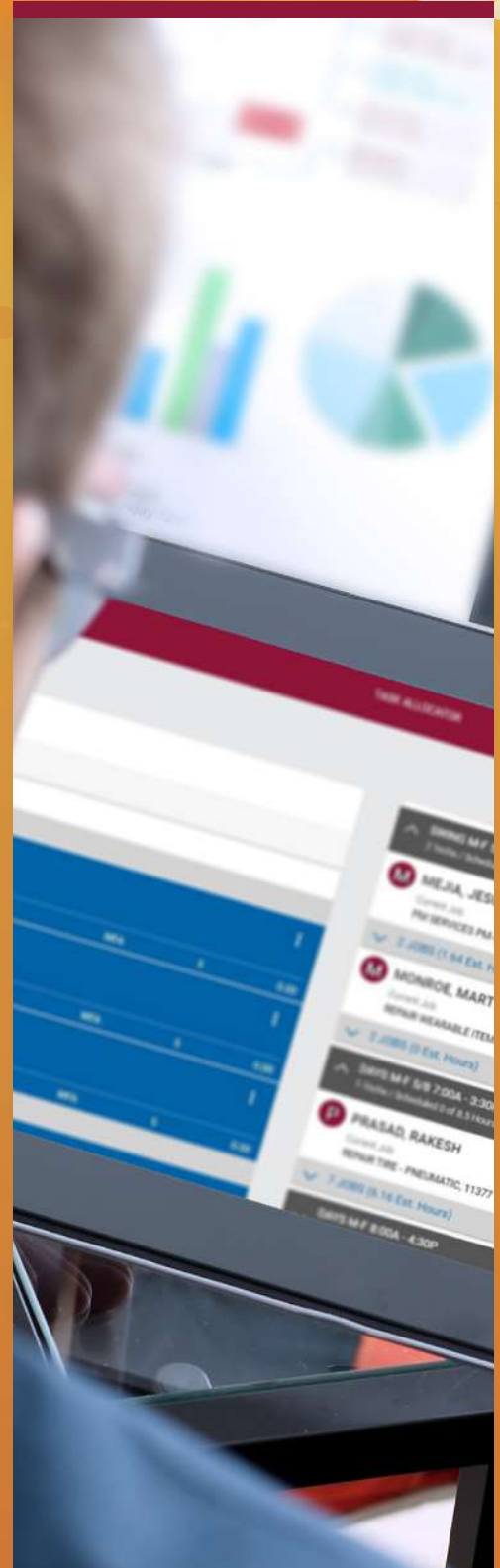
AssetWorks FleetFocus can be used to consolidate internal and external asset data sources to deliver next-generation business intelligence content, standard KPI/metrics, visualisations, and self-service reporting so fleets can make data-driven decisions.

## Data Utilisation

Once the data has been collected and analysed, it is important to ensure that it is used in a manner that will be most beneficial to the fleet. This can be done by utilising the data to improve fleet operations and maximise efficiency. For example, the data can be used to optimise routes, reduce fuel consumption, and increase uptime. By utilising the data in this manner, it will be possible to achieve cost savings and improved efficiency.

## Don't Forget Data Security

It is also important to ensure that the data is secure and protected from unauthorised access. This can be done by implementing a robust security system which includes encryption and other security measures. By taking these measures, it will be possible to ensure that the data is safe and secure and that only those with the proper authorization can access the data. AssetWorks has many data security credentials and certificates such as Azure 27001, ISO 27001, ISO 9001 and Cyber Essentials Plus.



# BENEFITS OF FLEET MANAGEMENT SOFTWARE

Harnessing fleet management data can bring a variety of benefits to UK fleet managers in the private sector. By understanding customer preferences and needs, fleet managers can tailor services to better meet their customers' expectations. This can lead to increased customer satisfaction and improved customer loyalty. Additionally, data can help improve the safety of fleets by providing insights into potential risks and helping fleet managers identify ways to reduce them. Furthermore, data can be used to improve operational efficiency and reduce costs by uncovering areas where processes can be streamlined or improved.

## Challenges of collecting and using fleet management data

Despite the potential benefits of harnessing fleet management data, there are several challenges that need to be addressed. Firstly, collecting accurate data can be difficult and time-consuming. Additionally, data security is a major concern, as any data collected must be securely stored and protected from unauthorised access. Furthermore, data can quickly become outdated, so fleet managers should ensure that their data is regularly updated. Finally, data analysis can be a complex and challenging task, as it requires a deep understanding of the data and the ability to identify meaningful patterns and correlations.

To combat these challenges, fleets can invest in an integrated suite of fleet management solutions, like AssetWorks FleetFocus, so all data from acquisition and disposal, such as maintenance, telematics, and fuel/energy consumption, lives in one database. This reduces manual data consolidation and breaks down data silos between teams or departments.

## Strategies for dealing with challenges

To effectively harness fleet management data, fleet managers can have a clear understanding of their data needs and develop strategies to address the challenges outlined above. To collect accurate and up-to-date data, fleet managers can invest in reliable and secure data collection technologies, such as GPS tracking systems. Additionally, they can develop procedures to ensure that data is regularly updated and securely stored. To analyse the data, fleet managers could use advanced analytics tools to identify patterns and correlations. With the right strategies in place, fleet data can be used to improve safety, efficiency, and cost savings.

## Long-term benefits

The long-term benefits of effective fleet data management are numerous. By harnessing data, fleet managers can improve operational efficiency, reduce costs, and provide insights into customer needs. Additionally, data can be used to improve safety and increase customer satisfaction. Furthermore, data can help fleet managers identify trends and develop strategies to stay ahead of the competition.

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## CONCLUSION

Harnessing fleet data is essential for fleet managers to make informed decisions regarding their sustainability program and asset lifecycle. Fleet management software can help fleet managers in the private sector effectively collect, analyse, and use their data to improve their fleet's performance. This software provides many benefits, such as reducing fuel costs, improving safety, and increasing efficiency. It can also provide detailed reports that can be used to monitor the progress of their sustainability program and asset lifecycle.

To learn more about modern data management, contact the AssetWorks team today at [communications@assetworks.com](mailto:communications@assetworks.com) or visit us online at [assetworks.co.uk](https://assetworks.co.uk).

